

2010 LOUISIANA DEPARTMENT OF ENVIRONMENTAL QUALITY  
**GREEN BUSINESS EXPO**  
WEDNESDAY, AUGUST 25, 2010 • DEQ HEADQUARTERS • BATON ROUGE, LA



  
**Shaw**® a world of **Solutions**™

# Agenda

- Quick intro
- Purpose
- Opportunities
- Solutions
- Goals



# Corporate Profile

**Founded in 1987, The Shaw Group Inc.® provides premier engineering, design, construction, maintenance, fabrication and manufacturing services to private-sector and government clients in the energy, chemicals, power, nuclear, environmental, infrastructure, and emergency response markets.**

- Name: The Shaw Group Inc.
- Headquarters: Baton Rouge, Louisiana
- Public corporation: NYSE Symbol: SHAW
- FY 2009 Revenue: \$7.3 Billion
- Backlog: \$20.3 Billion\*
- Number of employees: 28,000
- Web site: [www.shawgrp.com](http://www.shawgrp.com)

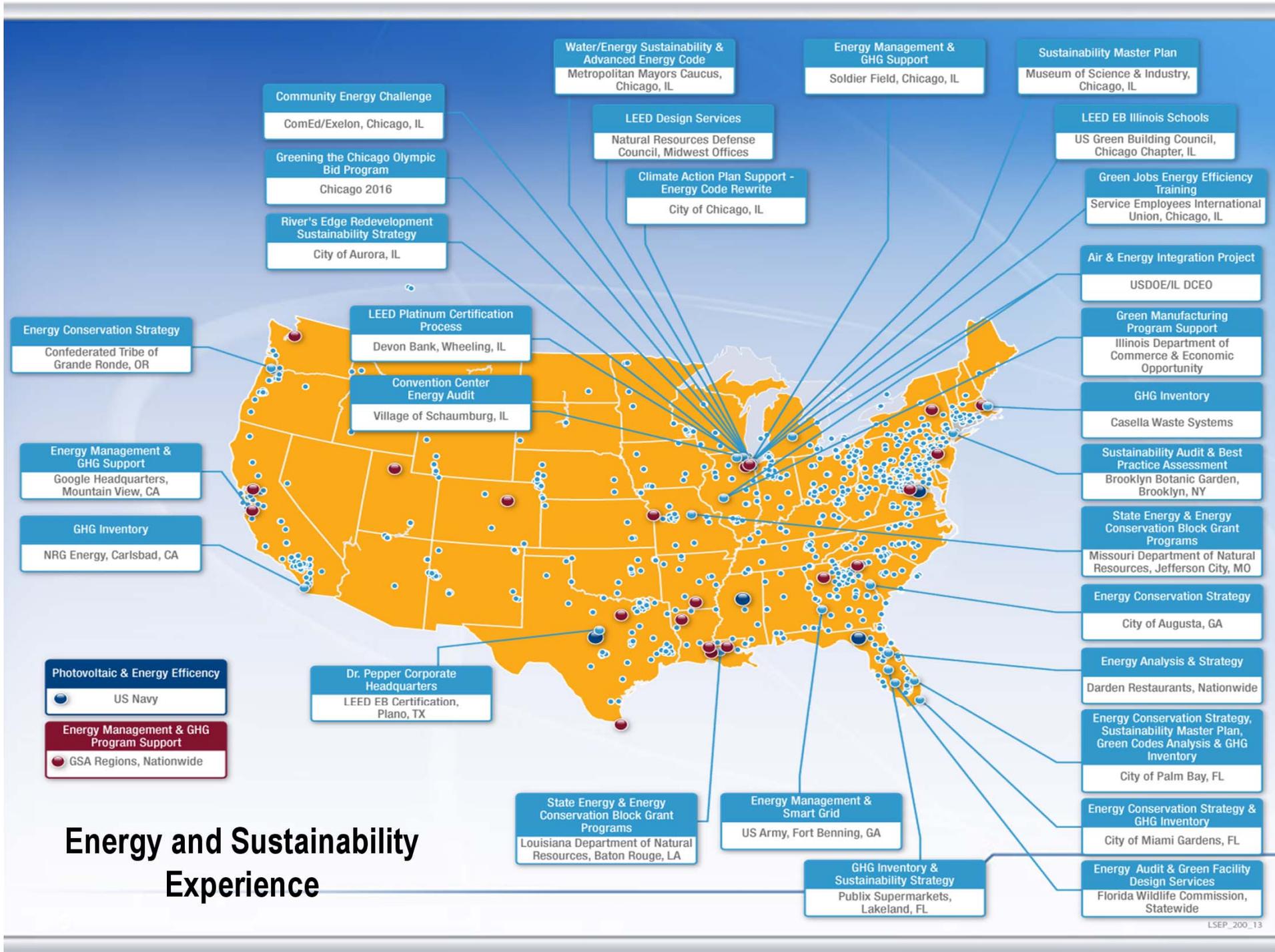


\* As of 05/31/10

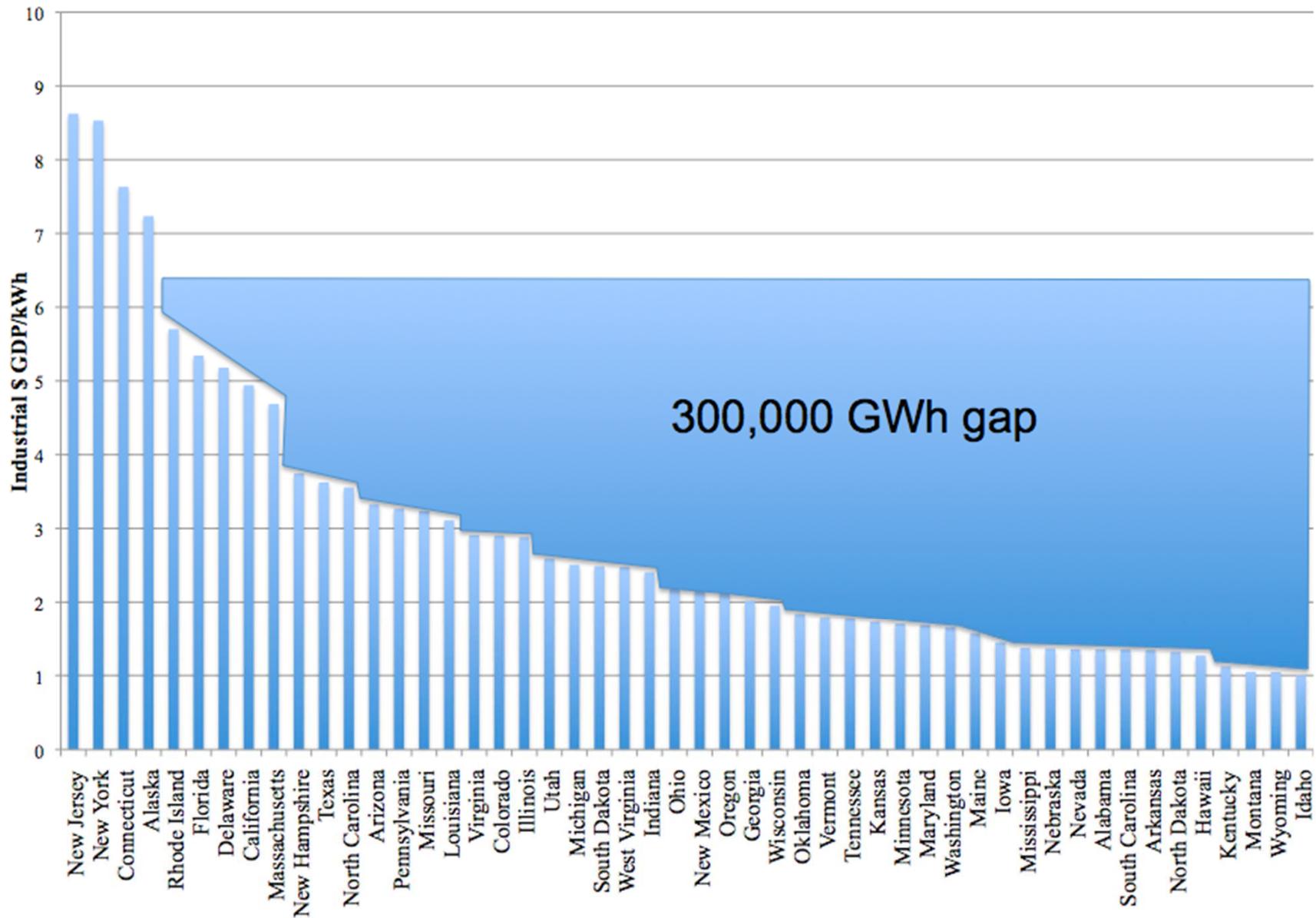
# Energy and Sustainability Service

- EERE programs
  - Federal, State and Local
  - Program design and management
- Energy management services
  - Auditing – Recommissioning
  - Energy Procurement
- Sustainability service
  - GHG inventories
  - Supply Chain Waste Stream
- Utility-scale alternative energy
  - Renewables
  - WTE





# Framing the Purpose: Sustainability



# Opportunities

- Perspective:
  - Problems or Opportunities?
  - “Our perspective determines our action”
  - “This is the greatest hour of opportunity. Every single mode of industry must be re-conceptualized.” — Paul Hawken
- Provide Clean Energy Solutions
  - This is our purpose
  - Healthy, economical, durable solutions
    - This is not a ‘gizmo’ convention
    - We want game changing innovation



# Solutions

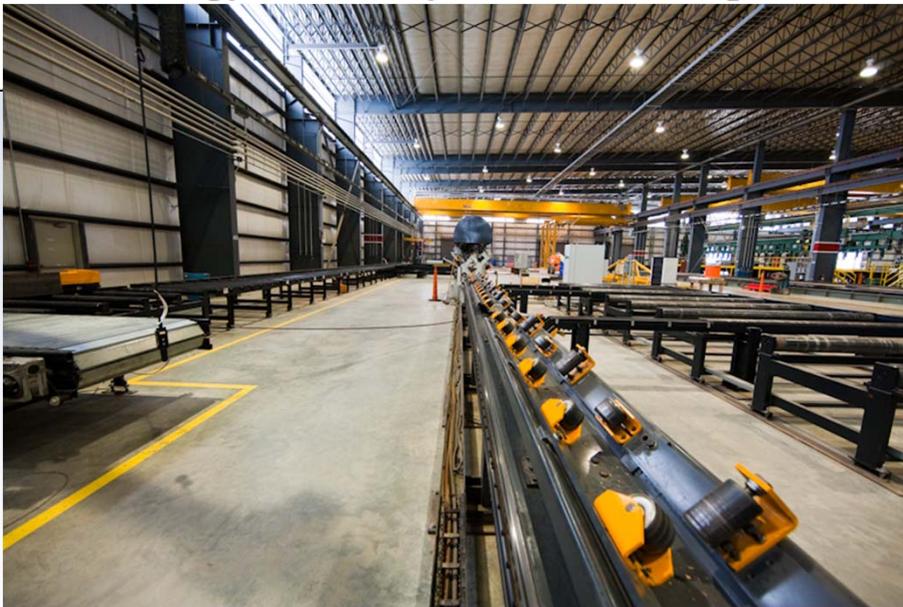
Programs	Cities	States
Renewable Portfolio Standards (RPS/EPS)	35	25+
EMS, ISO 14000	2	3+
Recycling / Composting Program	40	50
Green Transportation Programs	25	41
Grant/Incentive Programs	50	50
Climate Policy	38	43
Green Building Standards	23	44
Green Procurement Requirements (Purchasing/Vendors)	18	22

# Capturing Opportunities at Shaw

## News Release

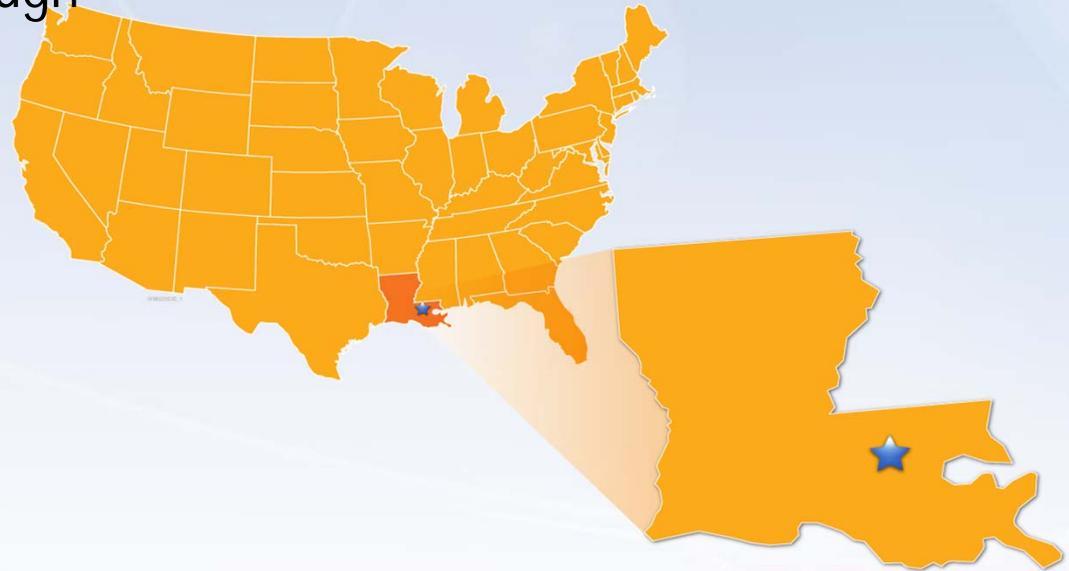
### Department of Natural Resources holds first ever energy-efficiency reverse auction

JEFFERSON CITY, MO, JULY 29, 2010 – Missourians will realize significant energy savings as 23 companies competed Wed., July 28 in what is believed to be the first-ever reverse auction held for energy efficiency, in which companies competed to provide the greatest energy savings at



# Goals

- Continue to be an energy leader
- Lead the profitable transition from fossil fuels
  - We are an energy state
- Become a clean energy and sustainability leader
  - This is going to take us all and it's going to take forever but that is the point. -W. McDonough
  - Significantly increase our efficiencies
- Drive Innovation Nationally



# Thank You



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